

BARLOWORLD LIMITED

(Incorporated in the Republic of South Africa with limited liability under Registration Number 1918/000095/06)

Issue of ZAR700,000,000 Senior Unsecured Floating Rate Notes due 30 November 2018 Under its ZAR10,000,000,000 Domestic Medium Term Note and Commercial Paper Programme

This Applicable Pricing Supplement must be read in conjunction with the programme memorandum, dated 1 September 2010 (the "**Programme Memorandum**"), prepared by Barloworld Limited in connection with the Barloworld Limited ZAR10,000,000,000 Domestic Medium Term Note and Commercial Paper Programme, as supplemented by the supplement to the Programme Memorandum dated 18 October 2011, as further amended and/or supplemented from time to time.

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Notes".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

PARTIES

Status of Notes

Form of Notes

Series Number

8.

9.

10.

1.	Issuer	Barloworld Limited		
2.	Dealer	Nedbank Limited, acting through its Corporate and Investment Banking division		
3.	Debt Sponsor	Absa Bank Limited, acting through its Corporate and Investment Banking division		
4.	Managers	N/A		
5.	Paying Agent	The Standard Bank of South Africa Limited, acting through its Corporate and Investment Banking division		
	Specified Address	25 Sauer Street, Johannesburg, 2001		
6.	Calculation Agent	The Issuer		
	Specified Address	Barloworld Corporate Office		
		180 Katherine Street, Sandton, 2146		
7.	Transfer Agent	The Issuer		
	Specified Address	Barloworld Corporate Office		
		180 Katherine Street, Sandton, 2146		
PROVISIONS RELATING TO THE NOTES				

Senior Unsecured

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The Notes in this Tranche are listed Registered

Notes issued in uncertificated form

11.	Tranche Number	1		
12.	Aggregate Nominal Amount:			
	(a) Series	ZAR700,000,000		
	(b) Tranche	ZAR700,000,000		
13.	Interest	Interest bearing		
14.	Interest Payment Basis	Floating Rate Notes		
15.	Automatic/Optional Conversion from one Interest/Redemption/Payment Basis to another	N/A		
16.	Issue Date	1 June 2018		
17.	Nominal Amount per Note	ZAR1,000,000		
18.	Specified Denomination	ZAR1,000,000		
19.	Specified Currency	ZAR		
20.	Issue Price	100%		
21.	Interest Commencement Date	1 June 2018		
22.	Maturity Date	30 November 2018		
23.	Applicable Business Day Convention	Modified Following Business Day		
24.	Final Redemption Amount	100% of Nominal Amount		
25.	Last Day to Register	By 17h00 on 20 August 2018 and 19 November 2018		
26.	Books Closed Period(s)	The Register will be closed 21 August 2018 to 30 August 2018 and from 20 November 2018 to 29 November 2018		
27.	Default Rate	N/A		
FLC	DATING RATE NOTES			
28.	(a) Interest Payment Date(s)	31 August 2018 and 30 November 2018 with the first Interest Payment Date being 31 August 2018.		
	(b) Interest Periods	From and including the applicable Interest Payment Date and ending on but excluding the following Interest Payment Date, the first Interest Period commencing on 1 June 2018 and ending the day before the next Interest Payment Date		
	(c) Definitions of Business Day (if different from that set out in Condition 1 (Interpretation))	N/A		
	(d) Minimum Interest Rate	N/A		
	(e) Maximum Interest Rate	N/A		
	(f) Day Count Fraction	Actual/365		
	(g) Any other terms relating to the particular method of calculating interest	N/A		
29.	Manner in which the Interest Rate is to be determined	Screen Rate Determination (Reference Rate plus Margin)		
30.	Margin	65 basis points to be added to the Reference Rate		
	Market	03 basis points to be added to the Reference Rate		

	(a)	Floating Rate	N/A		
	(b)	Floating Rate Option	N/A		
	(c)	Designated Maturity	N/A		
	(d)	Reset Date(s)	N/A		
32.	If Scre	een Rate Determination:			
	(a)	Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	3 month ZAR-JIBAR		
	(b)	Interest Determination Date(s)	29 May 2018, 31 August 2018 with the first Interest Determination Date being 29 May 2018		
	(c)	Relevant Screen Page and Reference Code	Reuters page 0#SFXmm: or successor page		
33.	33. If Rate of Interest to be calculated otherwise than by ISDA Determination or Screen Determination, insert basis for determining Rate of Interest/Margin/Fallback provisions		N/A		
34.	Calculation Agent responsible for calculating amount of principal and interest		N/A		
ZER	O COU	PON NOTES	N/A		
PAR	TLY PA	AID NOTES	N/A		
INSTALMENT NOTES			N/A		
MIXED RATE NOTES			N/A		
INDEX-LINKED NOTES			N/A		
DUAL CURRENCY NOTES			N/A		
EXC	HANGI	EABLE NOTES	N/A		
OTHER NOTES			N/A		
PROVISIONS REGARDING REDEMPTION/MATURITY					
35.		ption at the Option of the Issuer:	No		
36.		ption at the Option of the Senior Noteholders:	No		
37.	redemp	tedemption Amount(s) payable on tion for taxation reasons or on Event of (if required)	Yes		
38.	Redem	ption in the event of a Change of Control	Yes		
GENERAL					
39.	Financi	al Exchange	Interest Rate Market of the JSE Limited		
40.	Additio	onal selling restrictions	N/A		
41.	ISIN N		ZAG000151895		
42.	Stock (BC123		
43.		ing manager	N/A		
44.	Provisi	ons relating to stabilisation	N/A		

45. The notice period required for exchanging uncertificated Notes for Certificates

46. Method of distribution Dutch Auction

47. Credit Rating assigned to the Issuer "P-1.za" short term rating and "Aa1.za" long term

rating as at 2 May 2018

48. Applicable Rating Agency Moody's Investors Service South Africa (Pty) Ltd

49. Governing law (if the laws of South Africa are not applicable)

N/A

N/A

N/A

50. Surrendering of Notes in the case of Notes represented by a Certificate

51. Other provisions N/A

DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS

52. Paragraph 3(5)(a)

The "ultimate borrower" (as defined in the Commercial Paper Regulations) is the Issuer.

53. <u>Paragraph 3(5)(b)</u>

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

54. <u>Paragraph 3(5)(c)</u>

The auditor of the Issuer is Deloitte & Touche.

55. Paragraph 3(5)(d)

As at the date of this issue

- (i) the Issuer has issued ZAR5,446,000,000 (exclusive of this issue of Notes) Commercial Paper (as defined in the Commercial Paper Regulations) (which amount includes Notes issued under the Previous Programme Memorandum); and
- (ii) the Issuer estimates that it will issue ZAR800,000,000 of Commercial Paper during the current financial year, ending 30 September 2018.

56. Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in the Programme Memorandum and the Applicable Pricing Supplement.

57. Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial position since the date of its last audited financial statements.

58. <u>Paragraph 3(5)(g)</u>

The Notes issued will be listed.

59. Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its general corporate purposes.

60. Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are unsecured.

61. Paragraph 3(5)(j)

Deloitte & Touche, the auditors of the Issuer, have confirmed that, based on their procedures to be performed, nothing has come to their attention which indicates that this issue of Notes by the Issuer does not comply in all respects with the provisions of the Commercial Paper Regulations.

Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the placing document contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document and the annual financial statements and the Applicable Pricing Supplement and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the placing document, the annual financial statements, annual report and this Applicable Pricing Supplement of the Issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements, the annual report or this Applicable Pricing Supplement of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the Issuer or of the debt securities and, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Pursuant to paragraph 4.16(b) of the JSE Debt Listings Requirements, noteholders are advised that there was no material change in the issuer's financial or trading position since the end of 30 September 2017.

The Issuer confirms that the authorised Programme Amount of ZAR10,000,000,000 has not been exceeded.

Application is hereby made to list this issue of Notes on 1 June 2018.

Signed at Sandton on this 30 day of MA 2018.

For and on behalf of

BARLOWORLD LIMITED

Name: DG WILSON

Capacity: Director

Who warrants his authority hereto

Name: DM SEWELA

Capacity: Director

Who warrants his authority hereto